

Business Profile:

2 locations, 1550 total active students
47 teachers and coaches
Bob Tanon, President & CEO

Bob's Challenge:

Bob had been using a PC-based class management product. Now that he was working with multiple locations, he needed something that made it easier for him to access his information, regardless of which location he was working from, so he was in search of a web-based system. Bob learned of Jackrabbit at Brain Trust and immediately began learning what he needed to do to switch over. His only concern was importing data. Would his new system be able to get everything in the right place?

The Details:

Bob put Jackrabbit in place at his Modesto location first. There were a few formatting issues with his first data import, but Jackrabbit's support team immediately addressed them and Bob was utilizing his new system in no time. Bob appreciates the fact that, with Jackrabbit, he can now access his data from each of his locations and manage his business - even if his individual computer crashed.

Jackrabbit saves Bob time in labor and paper costs. The ease of accessing data, sending and manipulating reports in Excel and integrating data into QuickBooks has significantly reduced Bob's bookkeeping labor needs. Online roll-taking has helped Bob reduce weekly paper consumption from 1½ cases to ¼ case. When online registration goes live, Bob's paper use will be reduced again!

Online roll-taking has also helped Bob reduce the number of drops his gyms traditionally experience from absentees. Contacting students immediately during missed classes, almost *ensures* that make-ups will be scheduled.



JACKRABBIT
CLASS



"Jackrabbit has given us so many tools to use to make our business better - from the portal to the QuickBooks integration -that I can't imagine any sporting facility that deals with kids and tracks their progress, achievements and attendance NOT using this software. If I had been using Jackrabbit when I opened my first facility, I would have had a much easier time growing and expanding."

Bob Tanon

Jackrabbit's Value:

- The web-based format provides access from anywhere and protection from data loss or downtime due to computer failure.
- Online processes result in tremendous savings in paper costs.
- Customer support and development are responsive and eager to address questions and issues.
- Mass email feature is convenient and easy to use.
- Report creation and data upload to QuickBooks is quick and easy.
- Statement and payment management features streamline processes and reduce bookkeeping hours.



www.jackrabbitclass.com